

## Company Profile

### Azerbaijan Banking and Finance Training Centre



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#### History

Established in February 2000 with support of EU TACIS project Subsidiary of the Banks Association of Azerbaijan. The Azerbaijan Banking and Finance Training Center (ABFTC) has been successfully operating as the legal successor of the Azerbaijan Bank Training Center since 2024. Profit is not the main purpose of organization. Completely self-financing organization. One of the biggest training and consultancy company on banking and business management in Azerbaijan

#### Vision and Mission

ABFTC vision is to become the country's leading business services institution, providing all kinds of training and consultancy services to finance sector, management training and consultancy services to non-finance sector, preparing professional specialists for finance sector, and implementing local and international certified programs.

ABFTC mission is be a professional training and consultancy services institution, which brings to Azerbaijan up-to-date knowledge and technologies on financial services and business management, add their value by adaptation to local conditions and make them practically oriented, and deliver them to business partners in a form complying with international standards.

## ABFTC Team

ABFTC has a pool of more than 120 experts. All those experts are experienced practitioners and most of them have been trained by experts from European Union, UK, USA, Japan, Canada and Russia and have visited those countries for study tour.

## ABFTC Training Services

### ■ Types:

- ▶ Long term exam preparation trainings for recognized international diploma and certified qualifications
- ▶ Long term exam preparation trainings for recognized local diploma and certified qualifications
- ▶ Short term improvement trainings

### ■ Formats:

- ▶ Face-to-face classroom trainings
- ▶ Online live trainings
- ▶ Video trainings 24/7 + webinar
- ▶ LMS trainings 24/7 + webinar

### ■ Topic groups:

1. Corporate Governance and Management
2. Risk Management
3. Accounting and Audit
4. Banking and Insurance
5. Marketing & Sales
6. Soft Skills
7. IT and Office Applications
8. HR
9. Legislation
10. Other business related trainings

### ■ Features:

- ▶ Synthesis of local & foreign experience
- ▶ Top professional and experienced practitioner pool of trainers
- ▶ Various delivery channels: face-to-face classroom, online live, 24/7 video and LMS
- ▶ Diagnostic Pre- and Post- tests in trainings
- ▶ Training quality monitoring through anonymous course evaluation
- ▶ Individual trainee reporting for attendance and test results

### ■ Statistics:

 265 training topics

 2.601 training courses

 38.851 training attendants

 32.819 training hours

## ABFTC Consultancy Services

### ■ Areas:

1. Strategic (*business*) planning
2. HR Management
3. Organizational Structure and Processes Management
4. Financial Management
5. Risk Management
6. Marketing and Sales
7. IT Management
8. Lending Management
9. Institutional Development
10. Internal Audit Management
11. Management Information Systems (*MIS*)
12. Corporate Governance
13. Financial Literacy
14. Anti-Money Laundering (*AML*)
15. State regulation support
16. Legal support
17. Export support

### ■ Features:

- ▶ Based on advanced local and international experience
- ▶ Monitoring of the implementation
- ▶ Free of charge follow up support

### ■ Statistics:



312 *project*  
s



240 *beneficia*  
ries

\*as of April 1, 2026

## ABFTC Assessment Services

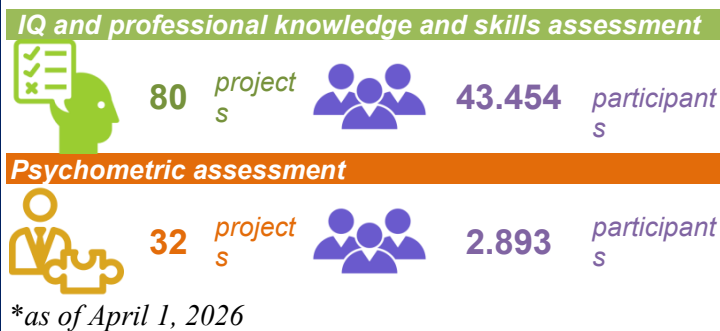
### ■ Types:

- ▶ Aptitude (IQ) assessment
- ▶ Professional knowledge and skills assessment
- ▶ DISC typology based psychometric assessment

### ■ Features:

- ▶ Online platforms
- ▶ Constant update
- ▶ Privacy

### ■ Statistics:



## ABFTC Survey and Research Services

### ■ Types:

- ▶ Desk research
- ▶ Deep research (*face-to-face interviews*)
- ▶ Mystery shopping

### ■ Areas:

1. Market of products and services
2. Image and competition
3. Awareness
4. Other various specific researches

### ■ Features:

- ▶ Use of advanced technology
- ▶ Tailored coverage (*including country wide coverage*)
- ▶ Privacy
- ▶ Analytic reporting and consulting

### ■ Statistics:



## Cooperation with International

### ■ Areas:

- ▶ Training services
- ▶ Consultancy services
- ▶ Survey and research services

### ■ Partners:

1. World Bank (*WB*)
2. International Finance Corporation (*IFC*)
3. European Bank for Reconstruction and Development (*EBRD*)
4. Islamic Development Corporation (*IDC*)
5. European Union (*EU*)
6. United States Agency for International Development (*USAID*)
7. Japan International Cooperation Agency (*JICA*)
8. Capacity Building International *InWEnt* (Germany)
9. Canadian Executive Service Organization (*CESO*)
10. *BP Azerbaijan* Oil Company
11. German Development Agency (*GIZ*)
12. German Development Bank (*KfW*)
13. Savings Banks Foundation for International Cooperation (*SBFIC*)
14. Asian Development Bank (*ADB*)

#### ABTC as Beneficiary



12 projects

#### ABTC as Implementing Partner



55 projects

\*as of April 1, 2026